



What Defines the Rural Smart Community

James Kovaly
VP Systems Integration
CHR Solutions, Inc.

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Twitter: @CHRSolutions

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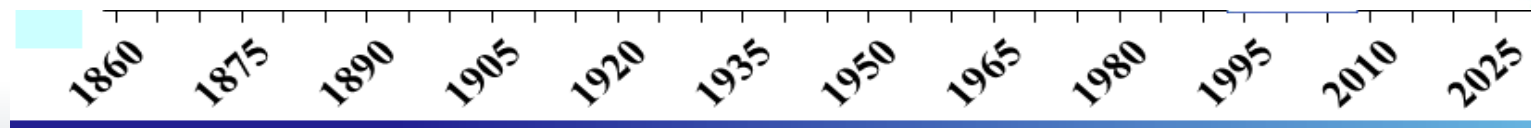
The Communications Revolution



80 Days

Communication from Europe to U.S.

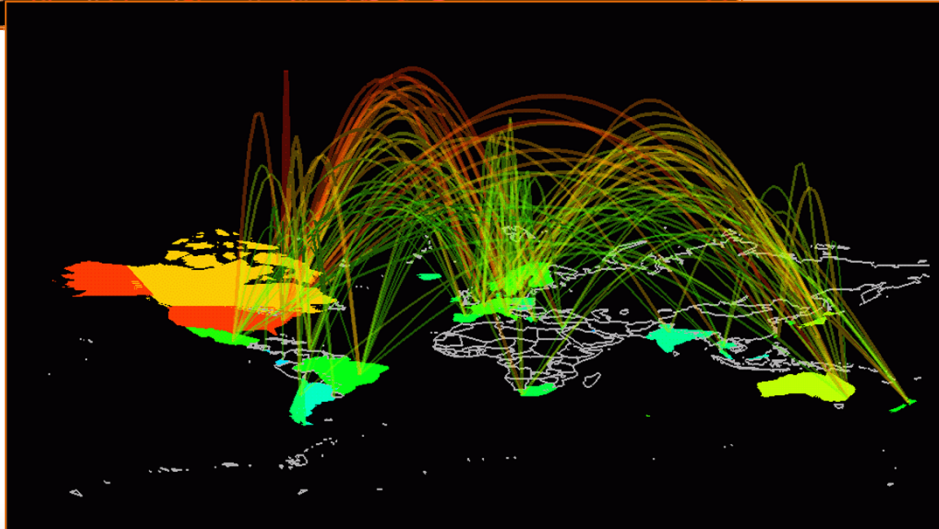
Nearly
Instant



Two Events Made All This Possible



Development of Fiber Optics
in the 1970s and 1980s



Development of Internet
In the 1980s and 1990s

The Future Broadband User



Home and Business Security



Advances in Telemedicine



Distance Education



Super HD Video



3D



Personalized On-Line Shopping



Smart Community Network



What Is a Smart Rural Community?

What makes a rural community “smart” [NTCA] - A dynamic suite of broadband-enabled solutions that builds community strength and enables global competition. Fundamentally, a smart rural community uses broadband networks to enable applications that the community can leverage for innovative economic development and commerce, blue-ribbon education, first-rate health care, cutting-edge government services, robust security and more efficient energy distribution & use.

The Smart Community Network is based on the layered approach as services provided are separated from the network infrastructure. The network may provide **multiple services** from different providers who do not own or manage physical infrastructure of public networks.

The Smart Community Network provides **market opportunities** for manufacturers of a broad range of equipment types, including provider edge, metro access/aggregation, mobile backhaul equipment, data center switches, and enterprise switches and routers.

Why Smart Communities



The Smart Community is a future network currently being discussed domestically. Many carriers have already started building for the Smart Community (i.e. Verizon, AT&T, Google).

The Internet has two significant problems:

- **security** including spam and cyber-terrorism
- drop in **quality** when bandwidth is insufficient for a desired service.

Meanwhile, carriers are faced with a shrinking fixed line telephone market due to the growth of the cellular phone market. Correspondingly, cellular phone markets are near saturation.

To help address these challenges, carriers are creating a network that can provide all fixed-line, cellular, data, and broadcast services in addition shift to a business model that charges for the use of functions and services instead of for communication lines.

What is Driving the Smart Community?

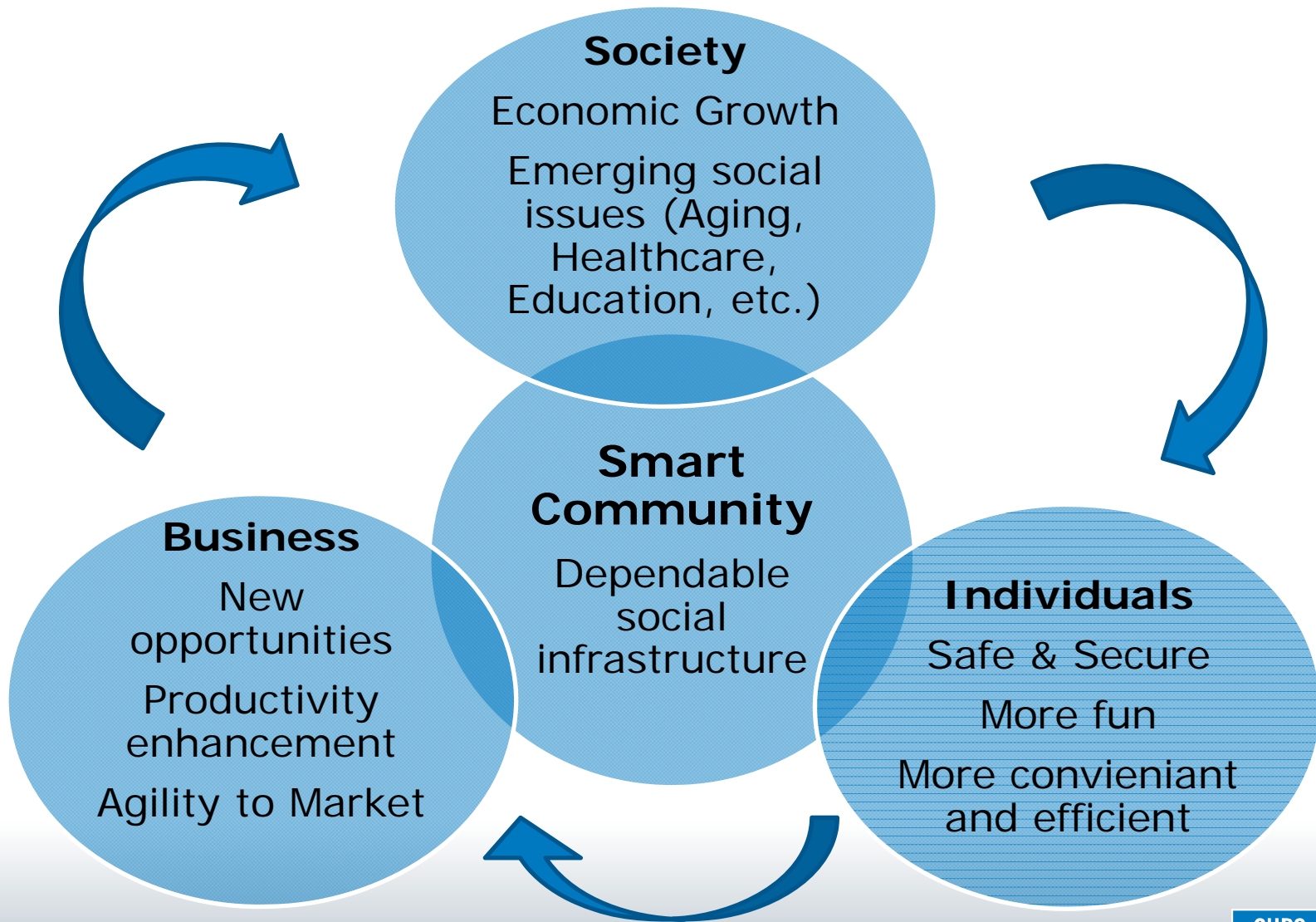


With coordinated, conscientious leadership, these new communication technologies will not only continue to fuel growth, but if harnessed properly will enable a **Services Revolution** that can provide local communities with access to the latest advances in Education, Medicine and Entertainment.

Smart Communities can play a vital role in the pathway to an **economic recovery**, with the services revolution forming the foundation of a sustainable local economy.

Several recent studies have examined the effects of broadband investments on economic performance in varying regions throughout the world. One recent study, “Socio-economic Impact of Internet in Emerging and Developing Economies” estimates that when **Internet penetration** rises by 10% in emerging economies, it correlates with an incremental GDP increase of 2%.

Smart Community Social Infrastructure



Smart Community Stakeholders

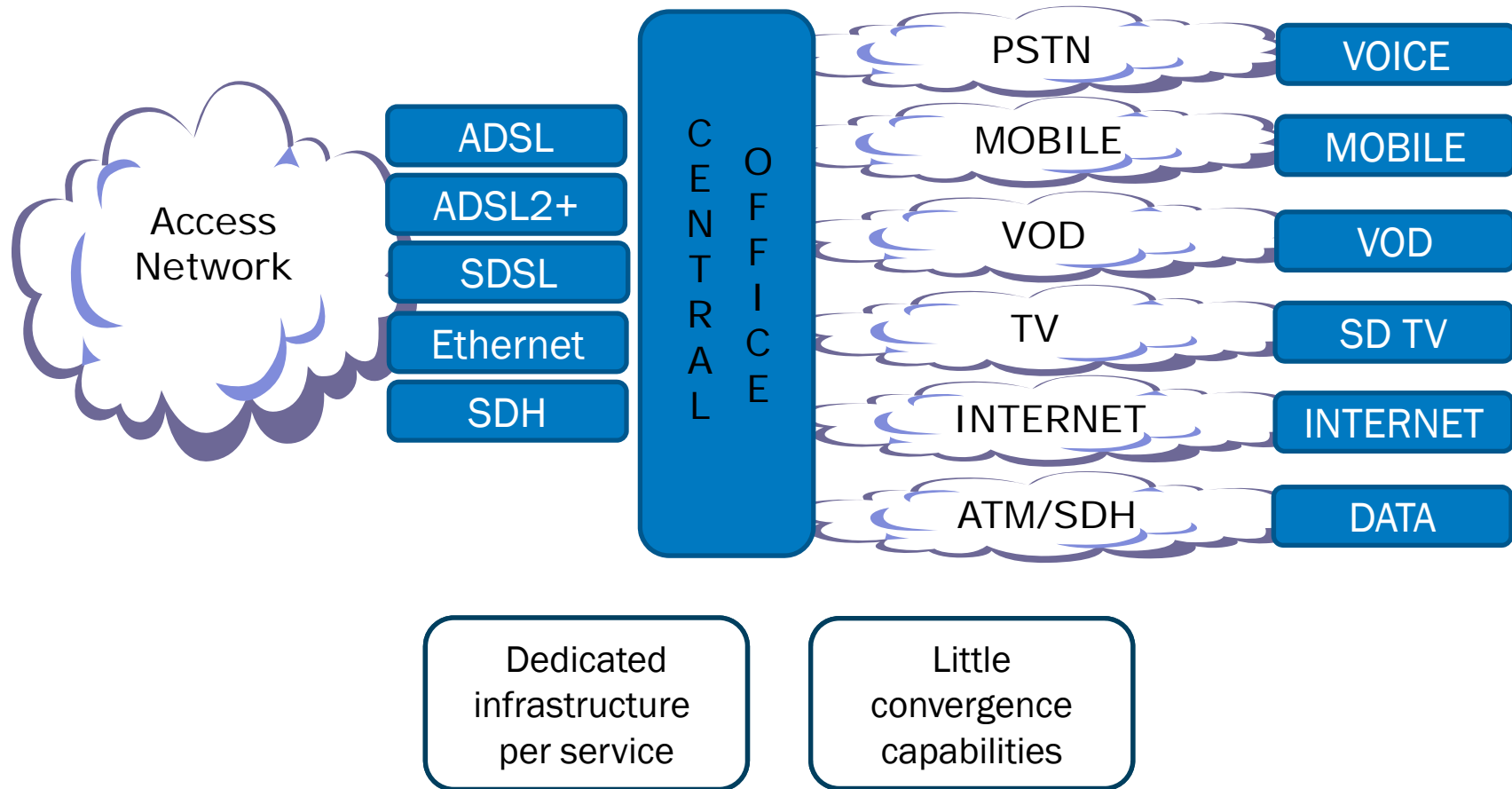
The Smart Community must ensure end-to-end security, and deliver value to all stakeholders:

- Consumers
- Enterprises
- Service providers
- Government
- Investor Groups
- Civil society

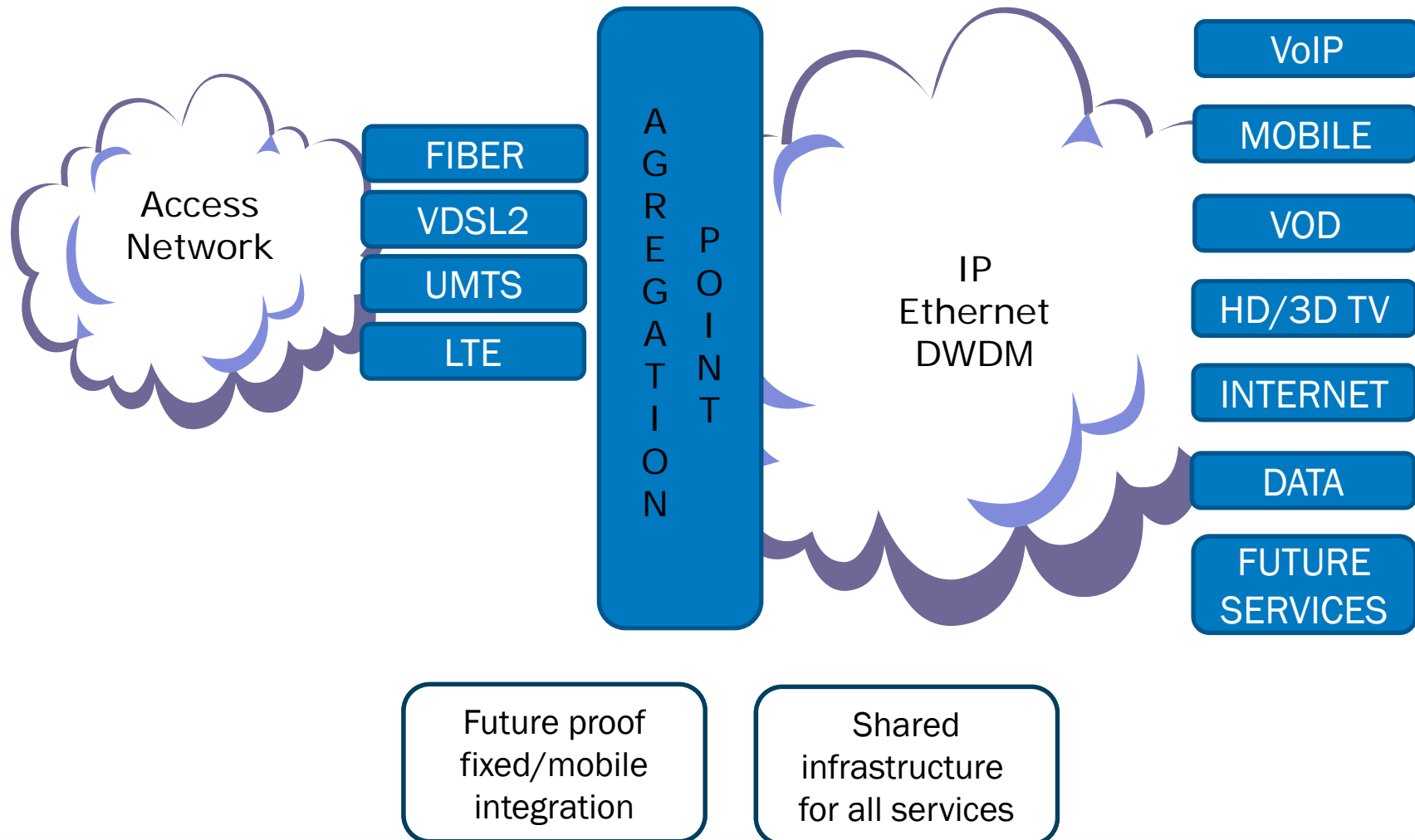


Standards will make this possible. Without these standards, the Smart Community Networks development and deployment would be slow and inefficient.

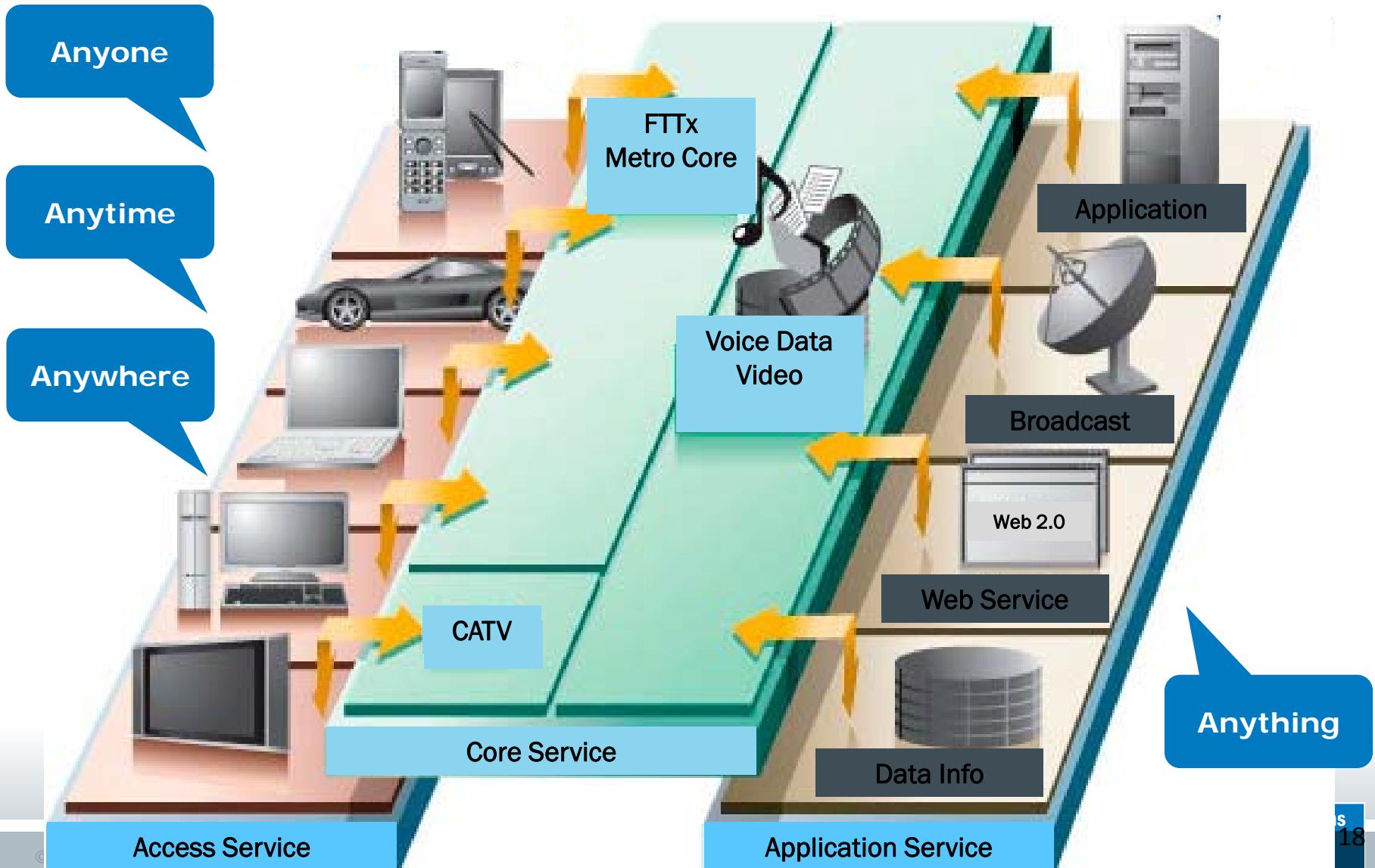
Many Community Networks May be Inefficient



Converged Community Networks Offer Simplicity



Smart Community Transparency



How can Communities utilize the network?

- Business
- Residential
- Education
- Healthcare
- Safety
- Security



Now the infrastructure is in place, what do we do with it?

Network & Apps



Business Case



Resale Partner Opportunities

- Apps
- Storage
- Backup and Recovery
- Web Hosting
- Hosted Servers
- Virtual Desktop Infrastructure



Economic Development



- Asset Tracking
- Digital Signage
- Fleet Management
- Mobile Point of Sale
- Smart Vending
- Cloud Services
- Energy Management
- Healthcare Monitoring
- Self-Service Kiosks
- Remote Monitoring
- Wireless Surveillance
- Mobile Device Management



Smart Community and the Smart Home



Smart Home



Entertainment



Games



Voice



News



Commerce



Smart Grid



Internet



Communication



Present and Future

- Maintain Technical Relevance
- Increase Productivity
- Economic Stimulation
- Encourage Collaboration
- New Possibilities
- Staying Relevant in Revenue Stream



the

Thank You



Q&A

